Cost Considerations for PrEP Access

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Continuing Medical Education Disclosure

- **Program Faculty**: Laura Beauchamps, MD
- **Current Position**: UMMC, Assistant Professor Infectious Disease; Medical Director, Open Arms Healthcare Center
- **Disclosure**: No relevant financial relationships. Presentation does not include discussion of off-label products.

This Live activity, Preventing HIV with One Pill a Day: Using PrEP in Clinical Practice, with a beginning date of 04/15/2016, has been reviewed and is acceptable for up to 3.75 Prescribed credit(s) by the American Academy of Family Physicians. Physicians should claim only the credit commensurate with the extent of their participation in the activity.
Learning Objectives

1. Identify recommendations on how to code and bill
2. Describe ways to handle under-insured and uninsured
3. Best practices in how to finance a PrEP program
Open Arms Healthcare Center

- Located in Jackson, MS
- Opened in 2012
- LGBT Healthcare
- Staff: 2 MDs (PT), 1 NP, 1 Clinical Psychologist, 1 RN, 1 LPN, 1 NA, 2 Case Managers
- PrEP awareness
  - 2014: < 15%
  - 2015: 28%

MSM Tested for HIV 2014 (n=538)

<table>
<thead>
<tr>
<th>Characteristics</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Age:</td>
<td></td>
</tr>
<tr>
<td>&lt;18</td>
<td>1</td>
</tr>
<tr>
<td>18-24</td>
<td>49</td>
</tr>
<tr>
<td>25-34</td>
<td>33</td>
</tr>
<tr>
<td>35+</td>
<td>17</td>
</tr>
<tr>
<td>Race/Ethnicity:</td>
<td></td>
</tr>
<tr>
<td>White</td>
<td>11.1</td>
</tr>
<tr>
<td>African-American</td>
<td>78.3</td>
</tr>
<tr>
<td>Other</td>
<td>&lt;1</td>
</tr>
<tr>
<td>Hispanic</td>
<td>7.2</td>
</tr>
<tr>
<td>HIV-positive rate</td>
<td>12.9</td>
</tr>
</tbody>
</table>
Comprehensive PrEP Program Elements

- Comprehensive PrEP Services
  - PrEP medication access
  - Primary care visits (LGBT Health)
  - Linkage to social support services
  - Mental illness & substance use/abuse services
  - Adherence counseling and support
  - Health insurance enrollment and plan navigation
  - HIV, HCV and STI screening
  - HIV risk reduction counseling
The Financing Conundrum

PrEP Services
- PrEP medication access
- Laboratory services
- Primary care visits (LGBT Health)
- Linkage to social support services
- Mental illness & substance use/abuse services
- Adherence counseling and support
- Health insurance enrollment and plan navigation
- HCV, HIV, and STI screening
- HIV risk reduction counseling

- CDC
  - Will not pay for medication and labs
- Ryan White Program
  - Can pay for limited services for HIV negative individuals
- Medicaid
  - 19 states still have not expanded
- Private insurance
  - Co-pays are still expensive!
Current Status of State Medicaid Expansion Decisions

NOTES: Current status for each state is based on KCMU tracking and analysis of state executive activity. “AR, IA, IN, MI, MT, NH and PA have approved Section 1115 waivers. Coverage under the PA waiver went into effect 1/1/15, but it has transitioned coverage to a state plan amendment. Coverage under the MT waiver went into effect 1/1/2016. LA’s Governor Edwards signed an Executive Order to adopt the Medicaid expansion on 1/12/2016, but coverage under the expansion is not yet in effect. WI covers adults up to 100% FPL in Medicaid, but did not adopt the ACA expansion. See source for more information on the states listed as “adoption under discussion.”

Family Planning Waiver

Eligibility Criteria

- Family income is at or below 194% of the federal poverty level (FPL)
- Must be capable of reproducing ages 13-44 years of age.
- Must not have had a procedure that prevents them from reproducing.
- Must not have Medicare, CHIP, or any other health insurance or third party medical coverage

Benefits:

- Family planning and related services
- One annual visit and up to three subsequent visit (not to exceed four visits per federal fiscal year.
- Effective January 1, 2015, beneficiaries enrolled in the Family Planning waiver demonstration program may have a prescription for contraceptives and/or medications to treat a sexually transmitted infection (STI)/sexually transmitted disease (STD) written by any Medicaid participating provider filled at their local Medicaid participating pharmacy.

www.lgbthealtheducationcenter.org
Insurance Education and Assistance is a New Prevention Activity

- DIS, HIV linkage staff, and other frontline prevention staff are first touch to both prevention and overall health and wellness

PrEP Access

Treatment Access

Primary care
Insurance coverage
Health and wellness
## Billing for PrEP

A 25 yo male presents concerned about condomless anal sex with another man and request an HIV test. MD notices that the patient is also due for a well visit this visit and performs it. MD Decides to perform a preventive medicine visit exam, spends 35 min counseling including PrEP and performs a rapid HIV test and serum creatinine. Patient has been vaccinated for HBV.

<table>
<thead>
<tr>
<th>Service</th>
<th>ICD-10 Code</th>
</tr>
</thead>
<tbody>
<tr>
<td>General Medical Exam (WV)</td>
<td>Z0000</td>
</tr>
<tr>
<td>Special screening for other specified viral disease (HIV screening)</td>
<td>Z1159</td>
</tr>
<tr>
<td>HIV Counseling</td>
<td>Z717</td>
</tr>
<tr>
<td>High Risk Sexual Behavior</td>
<td>Z7251</td>
</tr>
</tbody>
</table>
### PrEP/PEP Related Billing Codes

<table>
<thead>
<tr>
<th>ICD-10*</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Z72.5</td>
<td>High risk sexual behavior</td>
</tr>
<tr>
<td>Z20.82</td>
<td>Contact with and (suspected) exposure to other viral communicable diseases</td>
</tr>
<tr>
<td>Z20</td>
<td>Contact with and (suspected) exposure to communicable diseases</td>
</tr>
<tr>
<td>Z20.2</td>
<td>Contact with and (suspected) exposure to infections with a predominantly sexual mode of transmission</td>
</tr>
<tr>
<td>Z20.6</td>
<td>Contact with and (suspected) exposure to HIV</td>
</tr>
<tr>
<td>Z77.21</td>
<td>Contact with and (suspected) exposure to potentially hazardous body fluids</td>
</tr>
<tr>
<td>W46</td>
<td>Contact with hypodermic needle: “the appropriate 7th character is to be added to each from category W46” A-initial encounter, D-subsequent encounter, S-sequela</td>
</tr>
<tr>
<td>W46.0</td>
<td>Contact with hypodermic needle (hypodermic needle stick NOS)</td>
</tr>
<tr>
<td>W46.1</td>
<td>Contact with contaminated hypodermic needle</td>
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</tbody>
</table>
# CPT Codes for Prevention Counseling

<table>
<thead>
<tr>
<th>CPT</th>
<th>Description</th>
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<tbody>
<tr>
<td>99401</td>
<td>Prevention Counseling (15 minutes)</td>
</tr>
<tr>
<td>99402</td>
<td>Prevention Counseling (30 minutes)</td>
</tr>
<tr>
<td>99403</td>
<td>Prevention Counseling (45 minutes)</td>
</tr>
<tr>
<td>99404</td>
<td>Prevention Counseling (60 minutes)</td>
</tr>
</tbody>
</table>
# Putting It Together: Comparing Costs Across Plans

<table>
<thead>
<tr>
<th></th>
<th>Bronze Plan</th>
<th>Silver Plan (with CSR)</th>
<th>Gold Plan</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individual Premium contribution (after tax credit)</td>
<td>$13/month</td>
<td>$53/month</td>
<td>$130/month</td>
</tr>
<tr>
<td>Annual OOP Cap</td>
<td>$6,600</td>
<td>$2,100</td>
<td>$6,600</td>
</tr>
<tr>
<td>Cost Sharing</td>
<td>Tier 2: 30% ~$385/month</td>
<td>Tier 2: 20% ~$257/month</td>
<td>Tier 2: $35</td>
</tr>
<tr>
<td>Deductible</td>
<td>$6,600</td>
<td>$2,000</td>
<td>$500</td>
</tr>
</tbody>
</table>

### John
- Makes ~$17,000 per year (150% FPL)
- Gets $202/month in APTC
- Prescribed Truvada

**Industry Co-pay Assistance Programs Can Help**

www.lgbthealtheducationcenter.org
Evaluating Scope of Coverage: Prescription Drug Formulary

- EHB Standard = same number of drugs per U. S. Pharmacopeia (USP) category/class as state’s benchmark plan

<table>
<thead>
<tr>
<th>USP Category</th>
<th>USP Class</th>
</tr>
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<tbody>
<tr>
<td>Anti-viral</td>
<td>NRTIs</td>
</tr>
<tr>
<td></td>
<td>NNRTIs</td>
</tr>
<tr>
<td></td>
<td>Protease Inhibitors</td>
</tr>
<tr>
<td></td>
<td>Anti-Cytomegalovirus (CMV) agents</td>
</tr>
<tr>
<td></td>
<td>Anti-hepatitis agents</td>
</tr>
<tr>
<td></td>
<td>Other</td>
</tr>
</tbody>
</table>

- Truvada is included!

- May require prior authorization depending on the plan
### Assessing QHP Metal Tiers and OOP Plan Cost

<table>
<thead>
<tr>
<th>QHP Metal Tiers</th>
<th>What It Means</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bronze</td>
<td>Plan pays 60% of costs (on average)/enrollee pays 40%</td>
</tr>
<tr>
<td>Silver</td>
<td>Plan pays 70% of costs (on average)/enrollee pays 30%</td>
</tr>
<tr>
<td>Gold</td>
<td>Plan pays 80% of costs (on average)/enrollee pays 20%</td>
</tr>
<tr>
<td>Platinum</td>
<td>Plan pays 90% of costs (on average)/enrollee pays 10%</td>
</tr>
</tbody>
</table>

Lower premiums, but less generous

Higher premiums, but more generous
Qualified Health Plan: Cost Challenges
Priorities and Challenges

- Assisting people to apply for and enroll in public and private insurance coverage is an essential PrEP access strategy.

- There are populations who continue to be uninsured; and there is no ADAP safety net:
  - Undocumented
  - Low-income people who fall into Medicaid gap
  - Eligible but not enrolled

- Cost is a challenge, but by no means the only, or even the most significant, barrier to PrEP access.
Financial Navigation Services

- MAP application fax: call to insure all documents received
- Income = pay stubs ok
- Notarized letters can be used as documentation-ask!
- Signature of Patient – patient rep is guardian- not case manager, etc.
- Medication supply- ship to home or pick up at pharmacy/provider
- Assistance Denials: Possibility for Special Exceptions when denied
Priorities and Challenges

▪ Assisting people to apply for and enroll in public and private insurance coverage is an essential PrEP access strategy

▪ There are populations who continue to be uninsured; and there is no ADAP safety net
  ▪ Undocumented
  ▪ Low-income people who fall into Medicaid gap
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▪ Cost is a challenge, but by no means the only, or even the most significant, barrier to PrEP access
Medication Assistance Program

- Gilead will provide Truvada for PrEP at no cost for individuals who qualify for the assistance program

<table>
<thead>
<tr>
<th>Program Element</th>
<th>Truvada PrEP Medication Assistance Program</th>
</tr>
</thead>
<tbody>
<tr>
<td>Eligibility Criteria</td>
<td>US resident, uninsured or no drug coverage, HIV-negative, low income</td>
</tr>
<tr>
<td>Drug Fulfillment</td>
<td>Product dispensed by Covance Specialty Pharmacy, labeled for individual patient use and shipped to prescriber (30 day supply); no card or voucher option</td>
</tr>
<tr>
<td>Recertification Period</td>
<td>6 months, with 90 day status check</td>
</tr>
</tbody>
</table>
The Gilead Advancing Access® program is committed to helping you afford your medication every step of the way.

**FINANCIAL SUPPORT**

- Co-pay Support
- Government Insurance Support
- Uninsured Support

**INSURANCE SUPPORT**

- Help with Coverage & Benefits
- Help When Insurance & Coverage Changes
- Understanding Insurance
PrEP Assistance Program

TRUVADA for a Pre-Exposure Prophylaxis (PrEP) Indication

TRUVADA is indicated, in combination with safer sex practices, for pre-exposure prophylaxis (PrEP) to reduce the risk of sexually acquired HIV-1 in adults at high risk.

Click here for factors that place an uninfected adult at high risk →

Click here for factors to consider before prescribing TRUVADA for PrEP →

Resources for Healthcare Providers

REMS Resources
Download important Risk Evaluation Mitigation Strategy (REMS) materials for healthcare providers before prescribing TRUVADA for a PrEP indication for uninfected individuals at high risk of sexually acquired HIV-1.

Read important REMS materials →

HIV Testing
Read important information about safely prescribing TRUVADA for a PrEP indication, and answer a post-training questionnaire to qualify to offer HIV testing at no cost to uninsured or financially needy individuals.

Qualify to offer HIV testing at no cost to uninsured or financially needy individuals →

Medication Assistance Program
Help eligible uninfected individuals taking TRUVADA for a PrEP indication receive assistance paying for the medication.

Download medication assistance form →

For Uninfected Individuals

Condoms
If you are an uninfected individual at high risk taking TRUVADA for a PrEP indication, you can obtain condoms at no cost.

Open condom ordering form →

Safety Information for Uninfected Individuals
Review information for uninfected individuals at high risk.

Review material for uninfected individuals →

www.start.truvada.com
Assistance for Insured Patients

1. Gilead Advancing Access Co-pay Card
   - gileadcopay.com
   - 877-505-6986
   - $3,600 max/calendar year
   - No income restrictions
   - Covers co-pays, deductibles and co-insurance
   - 12-month enrollment, reapply
   - Proof of US residence (utility bill, etc.)
   - Not used with state/federal plans, such as Medicare (apply to PAF or PAN Foundation).
   
   If the pharmacy doesn’t accept Gilead’s Co-pay Card, keep sales and pharmacy receipts. Call the number on the back of co-pay card. Submit paperwork for reimbursement for every refill.

2. Patient Advocate Foundation (PAF)
   - https://www.copays.org/diseases/hiv-aids-and-prevention
   - $5,000 max/year, re-apply
   - Income < 400% FPL ($47,080)
   - Based on taxable income (1040 line 7, 1040 EZ line 1)
   - Must be insured (as listed under "YES" above)
   - Covers co-pays only
   - Proof of US residence (utility bill, etc.)
   - Case managers available to help resolve medical cost issues (800-532-5274)

3. Patient Access Network Foundation
   - panfoundation.org/hiv-treatment-and-prevention
   - 866-316-7263
   - $4,000 max/year, re-apply
   - Income < 500% FPL ($58,850)
   - Based on taxable income (1040 line 7, 1040 EZ line 1)
   - Must be insured (as listed under "YES" above)
   - Covers co-pays, deductibles and co-insurance
   - Proof of US residence (utility bill, etc.)
   - Pharmacies can bill PAN Foundation directly
Priorities and Challenges

- Assisting people to apply for and enroll in public and private insurance coverage is an essential PrEP access strategy
- There are populations who continue to be uninsured; and there is no ADAP safety net
  - Undocumented
  - Low-income people who fall into Medicaid gap
  - Eligible but not enrolled
- Cost is a challenge, but by no means the only, or even the most significant, barrier to PrEP access
Paying for PrEP: Tips & Resources for Providers

- Education & discussion on financial processes
- Deductibles
- Prescription delivery choice/restrictions
- Manage expectations of time to obtain prescription
- Insured: multiple pre-authorizations attempts
- Patient Assistance programs for Insured & Uninsured
- Insured: Co-pays & Deductibles
- Uninsured: Cost of medications

- Importance of Provider-patient partnership
- Expect 2 weeks-1 month for complete process
- Education on navigating the health care system & processes
- Timing of renewals

www.lgbthealtheducationcenter.org
PrEP Billing and Operations Resources:

- UMMC AIDS Education and Training Center: https://www.umc.edu/msaetc/
- PrEP Facts: www.prepfacts.org
- Association of Nurses in AIDS Care: http://www.nursesinaidscare.org
- Cicatelli: http://caiglobal.co/j_cba/index.php/available-cba-services
Billing coding

Thanks