



NATIONAL LGBT HEALTH
EDUCATION CENTER

A PROGRAM OF THE FENWAY INSTITUTE



UMMC

Mississippi AIDS Education
and Training Center



Cost Considerations for PrEP Access

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Continuing Medical Education Disclosure

- Program Faculty: Laura Beauchamps, MD
- Current Position: UMMC, Assistant Professor Infectious Disease; Medical Director, Open Arms Healthcare Center
- Disclosure: No relevant financial relationships. Presentation does not include discussion of off-label products.

This Live activity, Preventing HIV with One Pill a Day: Using PrEP in Clinical Practice, with a beginning date of 04/15/2016, has been reviewed and is acceptable for up to 3.75 Prescribed credit(s) by the American Academy of Family Physicians. Physicians should claim only the credit commensurate with the extent of their participation in the activity.

Learning Objectives

1. Identify recommendations on how to code and bill
2. Describe ways to handle under-insured and uninsured
3. Best practices in how to finance a PrEP program

Open Arms Healthcare Center

- Located in Jackson, MS
- Opened in 2012
- LGBT Healthcare
- Staff: 2 MDs (PT), 1 NP, 1 Clinical Psychologist, 1 RN, 1 LPN, 1 NA, 2 Case Managers
- PrEP awareness
 - 2014: < 15%
 - 2015: 28%

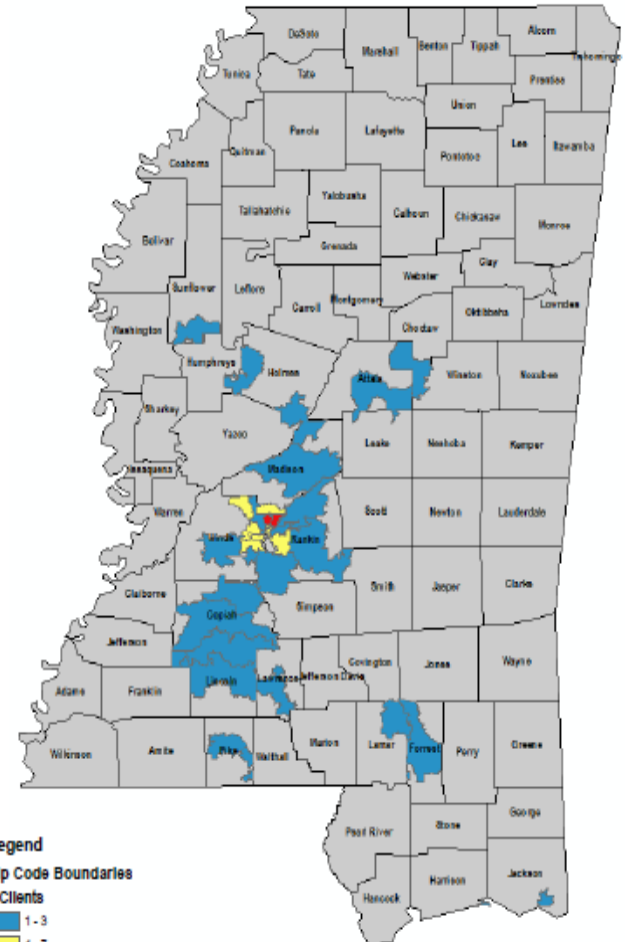
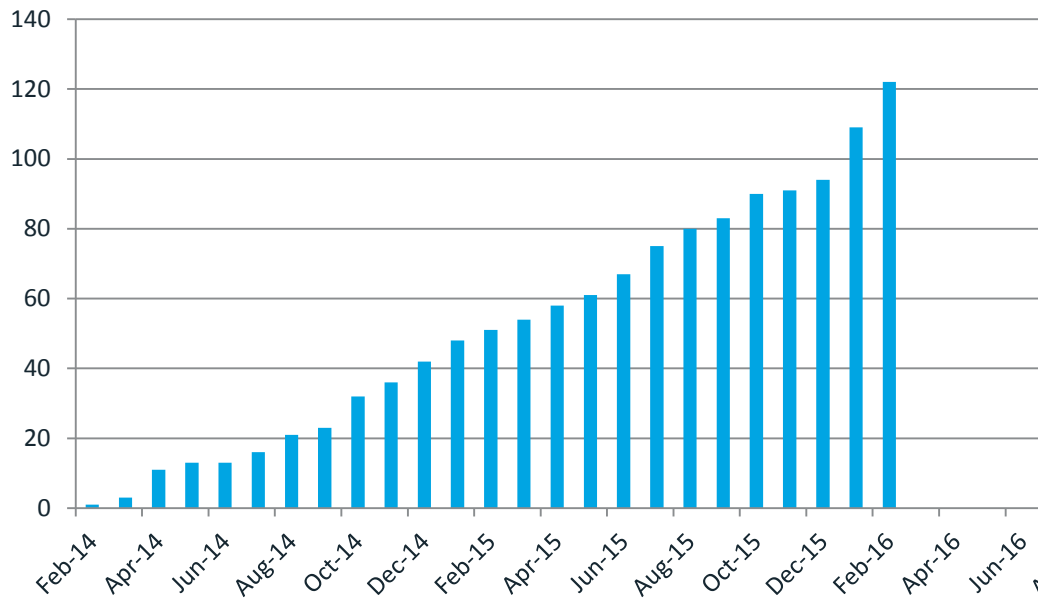


MSM Tested for HIV 2014 (n=538)

Characteristics	%
Age:	
<18	1
18-24	49
25-34	33
35+	17
Race/Ethnicity:	
White	11.1
African-American	78.3
Other	<1
Hispanic	7.2
HIV-positive rate	12.9



Total Intiated on PrEP



Comprehensive PrEP Program Elements

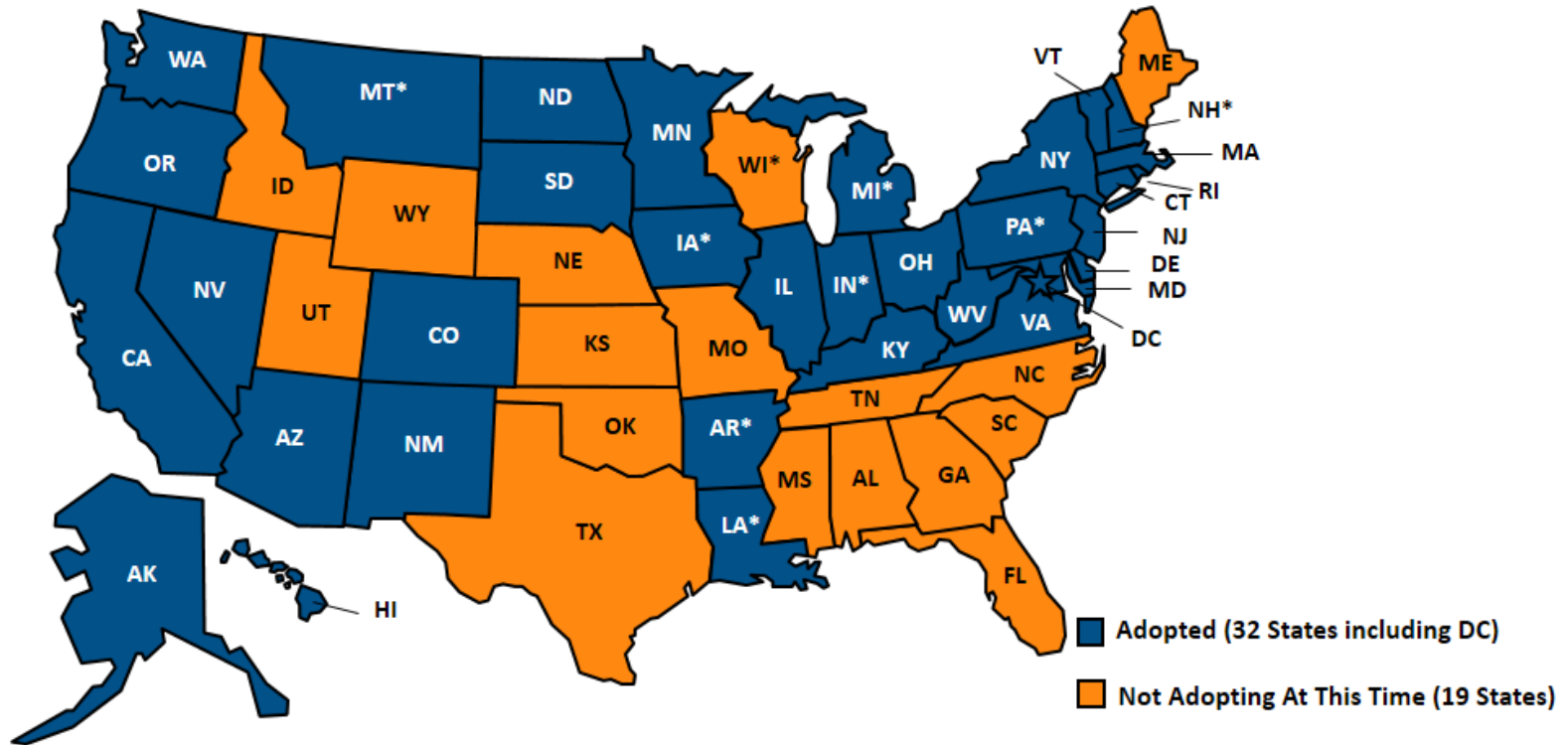
- Comprehensive PrEP Services
 - PrEP medication access
 - Primary care visits (LGBT Health)
 - Linkage to social support services
 - Mental illness & substance use/abuse services
 - Adherence counseling and support
 - Health insurance enrollment and plan navigation
 - HIV, HCV and STI screening
 - HIV risk reduction counseling

The Financing Conundrum

PrEP Services

- PrEP medication access
 - Laboratory services
 - Primary care visits (LGBT Health)
 - Linkage to social support services
 - Mental illness & substance use/abuse services
 - Adherence counseling and support
 - Health insurance enrollment and plan navigation
 - HCV, HIV, and STI screening
 - HIV risk reduction counseling
- CDC
 - Will not pay for medication and labs
 - Ryan White Program
 - Can pay for limited services for HIV negative individuals
 - Medicaid
 - 19 states still have not expanded
 - Private insurance
 - Co-pays are still expensive!

Current Status of State Medicaid Expansion Decisions



NOTES: Current status for each state is based on KCMU tracking and analysis of state executive activity. *AR, IA, IN, MI, MT, NH and PA have approved Section 1115 waivers. Coverage under the PA waiver went into effect 1/1/15, but it has transitioned coverage to a state plan amendment. Coverage under the MT waiver went into effect 1/1/2016. LA's Governor Edwards signed an Executive Order to adopt the Medicaid expansion on 1/12/2016, but coverage under the expansion is not yet in effect. WI covers adults up to 100% FPL in Medicaid, but did not adopt the ACA expansion. See source for more information on the states listed as "adoption under discussion."

SOURCE: "Status of State Action on the Medicaid Expansion Decision," KFF State Health Facts, updated March 14, 2016. <http://kff.org/health-reform/state-indicator/state-activity-around-expanding-medicaid-under-the-affordable-care-act/>





Family Planning Waiver

Eligibility Criteria

- Family income is at or below 194% of the federal poverty level (FPL)
- Must be capable of reproducing ages 13-44 years of age.
- Must not have had a procedure that prevents them from reproducing.
- Must not have Medicare, CHIP, or any other health insurance or third party medical coverage

Benefits:

- Family planning and related services
- One annual visit and up to three subsequent visit (not to exceed four visits per federal fiscal year.
- Effective January 1, 2015, beneficiaries enrolled in the Family Planning waiver demonstration program may have a prescription for contraceptives and/or medications to treat a sexually transmitted infection (STI)/sexually transmitted disease (STD) written by any Medicaid participating provider filled at their local Medicaid participating pharmacy.

Insurance Education and Assistance is a New Prevention Activity

- DIS, HIV linkage staff, and other frontline prevention staff are first touch to both prevention and overall health and wellness



Billing for PrEP

A 25 yo male presents concerned about condomless anal sex with another man and request an HIV test. MD notices that the patient is also due for a well visit this visit and performs it. MD Decides to perform a preventive medicine visit exam, spends 35 min counseling including PrEP and performs a rapid HIV test and serum creatinine. Patient has been vaccinated for HBV.

Service	ICD-10 Code
General Medical Exam (WV)	Z0000
Special screening for other specified viral disease (HIV screening)	Z1159
HIV Counseling	Z717
High Risk Sexual Behavior	Z7251


PrEP/PEP Related Billing Codes

ICD-10*	Description
Z72.5	High risk sexual behavior
Z20.82	Contact with and (suspected) exposure to other viral communicable diseases
Z20	Contact with and (suspected) exposure to communicable diseases
Z20.2	Contact with and (suspected) exposure to infections with a predominantly sexual mode of transmission
Z20.6	Contact with and (suspected) exposure to HIV
Z77.21	Contact with and (suspected) exposure to potentially hazardous body fluids
W46	Contact with hypodermic needle: "the appropriate 7th character is to be added to each from category W46" A-initial encounter, D-subsequent encounter, S-sequela
W46.0	Contact with hypodermic needle (hypodermic needle stick NOS)
W46.1	Contact with contaminated hypodermic needle

CPT Codes for Prevention Counseling

CPT	Description
99401	Prevention Counseling (15 minutes)
99402	Prevention Counseling (30 minutes)
99403	Prevention Counseling (45 minutes)
99404	Prevention Counseling (60 minutes)

Putting It Together: Comparing Costs Across Plans

John 

- Makes ~\$17,000 per year (150% FPL)
- Gets \$202/month in APTC
- Prescribed Truvada

	Bronze Plan	Silver Plan (with CSR)	Gold Plan
Individual Premium contribution (after tax credit)	\$13/month	\$53/month	\$130/month
Annual OOP Cap	\$6,600	\$2,100	\$6,600
Cost Sharing	Tier 2: 30% ~\$385/month	Tier 2: 20% ~\$257/month	Tier 2: \$35
Deductible	\$6,600	\$2,000	\$500

Industry Co-pay Assistance Programs Can Help



Evaluating Scope of Coverage: Prescription Drug Formulary

- EHB Standard = same number of drugs per U. S. Pharmacopeia (USP) category/class as state's benchmark plan

USP Category	USP Class
Anti-viral	NRTIs
	NNRTIs
	Protease Inhibitors
	Anti-Cytomegalovirus (CMV) agents
	Anti-hepatitis agents
	Other

 **Truvada is included!**

- May require prior authorization depending on the plan

Assessing QHP Metal Tiers and OOP Plan Costs

QHP Metal Tiers	What It Means
Bronze	Plan pays 60% of costs (on average)/enrollee pays 40%
Silver	Plan pays 70% of costs (on average)/enrollee pays 30%
Gold	Plan pays 80% of costs (on average)/enrollee pays 20%
Platinum	Plan pays 90% of costs (on average)/enrollee pays 10%

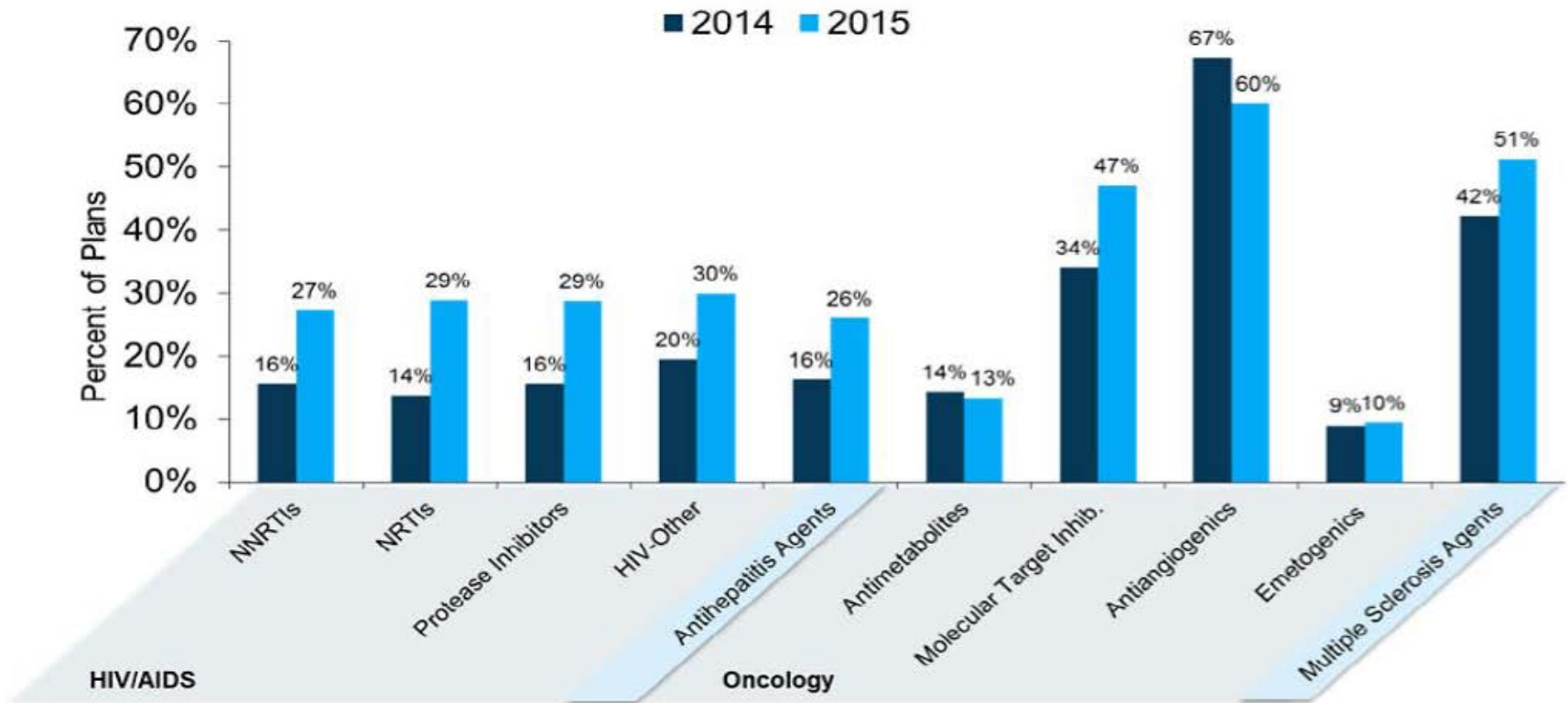
Lower premiums,
but less generous



Higher premiums,
but more generous

Qualified Health Plan: Cost Challenges

PERCENTAGE OF SILVER PLANS PLACING ALL SINGLE-SOURCE BRANDS IN THE CLASS ON THE SPECIALTY TIER



Priorities and Challenges

- Assisting people to apply for and enroll in public and private insurance coverage is an essential PrEP access strategy
- There are populations who continue to be uninsured; *and there is no ADAP safety net*
 - Undocumented
 - Low-income people who fall into Medicaid gap
 - Eligible but not enrolled
- Cost is a challenge, but by no means the only, or even the most significant, barrier to PrEP access

Financial Navigation Services

- MAP application fax: call to insure all documents received
- Income = pay stubs ok
- Notarized letters can be used as documentation-ask!
- Signature of Patient – patient rep is guardian- not case manager, etc.
- Medication supply- ship to home or pick up at pharmacy/provider
- Assistance Denials: Possibility for Special Exceptions when denied

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Medication Assistance Program

- Gilead will provide Truvada for PrEP at no cost for individuals who qualify for the assistance program

Program Element	Truvada PrEP Medication Assistance Program
Eligibility Criteria	US resident, uninsured or no drug coverage, HIV-negative, low income
Drug Fulfillment	Product dispensed by Covance Specialty Pharmacy, labeled for individual patient use and shipped to prescriber (30 day supply); no card or voucher option
Recertification Period	6 months, with 90 day status check

The Gilead Advancing Access[®] program is committed to helping you afford your medication every step of the way.



FINANCIAL SUPPORT

Co-pay Support >

Government Insurance Support >

Uninsured Support >



INSURANCE SUPPORT

Help with Coverage & Benefits >

**Help When Insurance &
Coverage Changes** >

Understanding Insurance >



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www.lgbthealtheducationcenter.org

PrEP Assistance Program

TRUVADA for a Pre-Exposure Prophylaxis (PrEP) Indication

TRUVADA is indicated, in combination with safer sex practices, for pre-exposure prophylaxis (PrEP) to reduce the risk of sexually acquired HIV-1 in adults at high risk.

[Click here for factors that place an uninfected adult at high risk →](#)

[Click here for factors to consider before prescribing TRUVADA for PrEP →](#)

Resources for Healthcare Providers

REMS Resources

Download important Risk Evaluation Mitigation Strategy (REMS) materials for healthcare providers before prescribing TRUVADA for a PrEP indication for uninfected individuals at high risk of sexually acquired HIV-1.

[Read important REMS materials →](#)

HIV Testing

Read important information about safely prescribing TRUVADA for a PrEP indication, and answer a post-training questionnaire to qualify to offer HIV testing at no cost to uninsured or financially needy individuals.

[Qualify to offer HIV testing at no cost to uninsured or financially needy individuals →](#)

Medication Assistance Program

Help eligible uninfected individuals taking TRUVADA for a PrEP indication receive assistance paying for the medication.

[Download medication assistance form →](#)

[View Full Prescribing Information including Boxed Warnings →](#)

[View Medication Guide →](#)

For Uninfected Individuals

Condoms

If you are an uninfected individual at high risk taking TRUVADA for a PrEP indication, you can obtain condoms at no cost.

[Open condom ordering form →](#)




Safety Information for Uninfected Individuals

Review information for uninfected individuals at high risk.

[Review material for uninfected individuals →](#)

www.start.truvada.com

Assistance for Insured Patients

		
Gilead Advancing Access Co-pay Card	Patient Advocate Foundation (PAF)	Patient Access Network Foundation
gileadcopay.com 877-505-6986	https://www.copays.org/diseases/hiv-aids-and-prevention	panfoundation.org/hiv-treatment-and-prevention 866-316-7263
<ul style="list-style-type: none">• \$3,600 max/calendar year• No income restrictions• Covers co-pays, deductibles and co-insurance• 12-month enrollment, reapply• Proof of US residence (utility bill, etc.)• Not used with state/federal plans, such as Medicare (apply to PAF or PAN Foundation). <p>If the pharmacy doesn't accept Gilead's Co-pay Card, keep sales and pharmacy receipts. Call the number on the back of co-pay card. Submit paperwork for reimbursement for every refill.</p>	<ul style="list-style-type: none">• \$5,000 max/year, re-apply• Income <400% FPL (\$47,080)• Based on taxable income (1040 line 7, 1040 EZ line 1)• Must be insured (as listed under "YES" above)• Covers co-pays only• Proof of US residence (utility bill, etc.)• Case managers available to help resolve medical cost issues (800-532-5274)	<ul style="list-style-type: none">• \$4,000 max/year, re-apply• Income <500% FPL (\$58,850)• Based on taxable income (1040 line 7, 1040 EZ line 1)• Must be insured (as listed under "YES" above)• Covers co-pays, deductibles and co-insurance• Proof of US residence (utility bill, etc.)• Pharmacies can bill PAN Foundation directly

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Paying for PrEP: Tips & Resources for Providers

- Education & discussion on financial processes

- Deductibles

- Prescription delivery choice/restrictions

- Manage expectations of time to obtain prescription

- Insured- multiple pre-authorizations attempts

- Patient Assistance programs for Insured & Uninsured

- Insured: Co-pays & Deductibles

- Uninsured: Cost of medications

- Importance of Provider-patient partnership

- Expect 2 weeks-1 month for complete process

- Education on navigating the health care system & processes

- Timing of renewals

PrEP Billing and Operations Resources:

- UMMC AIDS Education and Training Center:
<https://www.umc.edu/msaetc/>
- PrEP Facts: www.prepfacts.org
- Project Inform:
http://www.projectinform.org/pdf/PrEP_Flow_Chart.pdf
- Association of Nurses in AIDS Care:
<http://www.nursesinaidscare.org>
- Cikatelli:
http://caiglobal.co/j_cba/index.php/available-cba-services

Billing coding

- <https://www.nastad.org/resource/billing-coding-guide-hiv-prevention>

Thanks